

# Deltek Vision® 6.1 Optimization and Assessment Fixed Price\* Package Service

## Rely On The Experts

### WHY A DETAILED ASSESSMENT FROM DELTEK?

- Increase efficiency of your resources and projects
- Help drive business growth through process improvement
- Review your processes against industry best practices
- Identify opportunities to maximize on your investment in Vision 6.1
- In-depth analysis from industry leaders

### MAXIMIZE YOUR INVESTMENT!

Whether it is deploying a more streamlined reporting process, enabling dashboard solutions, decreasing DSO's, increasing revenue growth through improved efficiency or driving higher utilization, Deltek can help. Our consulting professionals will work with you to understand how the combination of process improvements and technology enablement can lead your organization to greater success and help you achieve your business goals.

When you take advantage of Deltek's Vision 6.1 Upgrade Assessment package you'll reap the benefits of over 20 years of industry, product and implementation experience by using Deltek professionals to guide you through a successful upgrade. Our experienced team will provide you with an in-depth assessment that will help your organization understand how to achieve the maximum results from your Vision deployment. You'll have complete confidence that you are getting the most from your investment and maximizing your ROI with Vision 6.1.

### THE DETAILED UPGRADE ASSESSMENT

#### BUSINESS PROCESS ASSESSMENT AND ANALYSIS

This in-depth business review will assess your current processes and compare them with best practices through interactive discussions across multiple functions of your organization. Each assessment is performed by Deltek Consultants with multiple years of experience working with industry leading organizations, like yours.

Together with your team, Deltek Consultants will drill down to a granular level to optimize and streamline your processes across your enterprise. This analysis will compare your firm's practices to industry best practices and align you with the powerful new features and functions of Vision 6.1. Through this collaborative review, you'll gain an understanding on how to increase your ROI with respect to all key functional areas including business growth, project quality and resource efficiency.

- **Drive Business Growth** – Learn how to improve and maximize business growth after reviewing your current marketing practices and process flows across the organization, including: leads, contacts, opportunities, proposals and reporting.
- **Optimize Project Quality** – Review the current project planning processes and reporting throughout your organization to achieve maximum efficiency.
- **Improve Resource Planning** – Review your current resource planning and allocation processes.
- **Improve Administrative Efficiency** – Understand how to improve efficiencies after reviewing your firm's current accounting practices and process flow across the organization. Reduce time to invoice, decrease transaction entry time and shorten project lifecycles.

## Contact Deltek

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Deltek (NASDAQ: PROJ) is the leading provider of enterprise applications software and solutions designed specifically for project-focused businesses. For more than two decades, our software applications have enabled organizations to automate mission-critical business processes around the engagement, execution and delivery of projects. More than 12,000 customers worldwide rely on Deltek to measure business results, optimize performance, streamline operations and win new business.

### TECHNICAL REVIEW

Work with our Deltek System Solution Group consultants to perform a detailed review of your current hardware and software infrastructure. Determine requirements and receive expert recommendations for optimal cost/performance when upgrading. Understand what drives better performance across the enterprise, and let us assist you in ensuring your Deltek investment performs at the level of excellence you need to run an efficient business.

### FUNCTIONAL ASSESSMENT

We will perform a thorough analysis of your current use of Vision and recommend opportunities to more efficiently leverage the Deltek Vision 6.1 toolset. The Detailed Review documents will focus on ways in which your firm can take advantage of the out-of-the-box functionality in Vision 6.1 along with the key efficiencies and business value gained. In addition, the team will review any customizations and develop a strategy to address reports, invoices and workflows, and how they can be migrated to Vision 6.1.

### ROI ANALYSIS DOCUMENT

Our consultants will use the data gathered to provide a tangible ROI Analysis document outlining the key areas where you would receive an improved return on your investment.

### TRAINING

Receive training on the new features and functions of Vision 6.1.

### ROADMAP

Based on the analysis, you'll receive a detailed roadmap to get you fully optimized and taking advantage of all that Vision 6.1 has to offer. The roadmap will detail precisely what steps need to be taken and in what sequence.

### WHAT YOU RECEIVE WITH THE OPTIMIZATION AND ASSESSMENT:

- Business Process Assessment and Analysis
- Technical Infrastructure Analysis to maximize performance
- Functional Analysis to gain efficiencies based on your current usage
- Training on new features of 6.1 and identification of ROI points
- ROI Analysis Spreadsheet defining specific areas for ROI improvement
- Detailed Vision 6.1 Roadmap to success – includes a detailed Project Plan with Fixed Priced initiatives to full migration

\* Any non-standard functionality is not included as part of the upgrade service to Vision 6.1. All non-standard and/or custom will be documented and a separate work estimate will be provided.

For more information go to [www.deltek.com/](http://www.deltek.com/) or email us at [info@deltek.com](mailto:info@deltek.com)